

Zion Evangelical Ministries of Africa

2012 Budget - Compared to Prior Year

| | 2012 Budget | Prior Year Budget 2011 |
|--------------------------------|------------------|---------------------------|
| <u>Revenues</u> | | |
| Gen Mission-Undesig Gifts-Indv | 78,900.00 | 81,600.00 |
| Gen Mission-Undesig Gifts-Bequ | - | 0.00 |
| Gen Mission-Int & Div | 150.00 | 255.00 |
| Marketing-Banquet-Gift Revenue | 5,000.00 | 14,000.00 |
| Total Revenue | 84,050.00 | 95,855.00 |
| <u>Expenses</u> | | |
| Gen Mission-ER FICA Exp | 2,450.00 | 5,000.00 |
| Gen Mission-Bank Fees | 350.00 | 350.00 |
| Gen Mission-WT Fees | 650.00 | 250.00 |
| Gen Mission-Cr Card Fees | 400.00 | 472.50 |
| Gen Mission-EFT Fees | 1,350.00 | 877.50 |
| Gen Mission-Internet/Web Fee | 205.00 | - |
| Gen Mission-Postage/Fed Ex | - | 100.00 |
| Gen Mission-Equip & Repair | 3,600.00 | 1,300.00 |
| Gen Mission-Other Expense | 500.00 | 500.00 |
| Gen Mission-Legal & Prof Svc | 500.00 | 3,500.00 |
| Gen Mission-Dues & Subscript | 1,200.00 | 1,150.00 |
| Gen Mission-Retirement Mangmnt | 250.00 | 250.00 |
| Gen Mission-Software | 5,000.00 | 2,500.00 |
| Gen Mission-Insurance Non-Emp | 1,200.00 | 1,200.00 |
| Gen Mission-Depr/Amort Exp | 1,100.00 | - |
| Salary Rcvy | (8,400.00) | (8,400.00) |
| Total Gen Mission | 10,355.00 | 9,050.00 |
| Bus Office-Wages-Hourly | 38,000.00 | 31,000.00 |
| Bus Office-Wage-Salary Pd USA | 5,000.00 | 5,160.00 |
| Bus Office-Wages-Hsg Allow | 35,000.00 | 34,840.00 |
| Bus Office-Rent | 3,600.00 | 3,600.00 |
| Bus Office-Internet Fee | 120.00 | 120.00 |
| Bus Office-Utilities-Telephon | 1,200.00 | 1,400.00 |
| Bus Office-Supplies | 1,000.00 | 1,100.00 |
| Bus Office-Postage/Fed Ex | 200.00 | 1,000.00 |
| Bus Office-Travel | 1,000.00 | 750.00 |
| Bus Office-Meetings/Conf | 500.00 | 450.00 |
| Bus Office-Meals/Entertain Ex | 400.00 | 400.00 |
| Bus Office-Printing | 200.00 | 0.00 |
| Bus Office-Other Expense | 250.00 | 180.00 |
| Bus Office-Legal/Prof Fees | 100.00 | - |
| Bus Office-Dues & Subscript | 100.00 | - |
| Bus Office-Salary Rcvy | (40,000.00) | (40,000.00) |
| Total Bus Office | 46,670.00 | 40,000.00 |

| | 2012 Budget | Prior Year Budget 2011 |
|---------------------------------|------------------|---------------------------|
| Marketing-Supplies | 100.00 | 50.00 |
| Marketing-Postage/Fed Ex | 1,650.00 | 1,650.00 |
| Marketing-Travel | 1,000.00 | 700.00 |
| Marketing-Meetings/Conferences | 200.00 | - |
| Marketing-Meals/Entertainment | 400.00 | 100.00 |
| Marketing-Newsletter | 100.00 | 100.00 |
| Marketing-Printing | 2,500.00 | 1,800.00 |
| Marketing-Other Expense | 500.00 | 250.00 |
| Marketing-Annual Banquet Exp | 5,000.00 | 5,000.00 |
| Marketing-Partner Relations | 100.00 | 50.00 |
| Marketing-Promotions | 3,500.00 | 3,500.00 |
| Total Marketing | 15,050.00 | 13,200.00 |
| Missionary Develop-Supplies | 100.00 | 25.00 |
| Missionary Develop-Postage/Fed | 25.00 | 25.00 |
| Missionary Develop-Travel Exp | 500.00 | 500.00 |
| Missionary Develop-Meetings/Co | 100.00 | 100.00 |
| Missionary Develop-Meals/Enter | 500.00 | 500.00 |
| Missionary Develop-Other Exp | 100.00 | 350.00 |
| Total Missionary Develop | 1,325.00 | 1,500.00 |
| Exec Office-Utilities-Telephon | 100.00 | - |
| Exec Office-Supplies | 200.00 | 200.00 |
| Exec Office-Travel Exp | 1,500.00 | 1,500.00 |
| Exec Office-Meetings/Conferenc | 5,000.00 | 1,250.00 |
| Exec Office-Meals/Entertainmen | 500.00 | 500.00 |
| Exec Office-Other Exp | 500.00 | 500.00 |
| Exec Office-Discretionary | 500.00 | 500.00 |
| Total Missionary Develop | 8,300.00 | 4,450.00 |
| Operations-Postage/FedEx | 400.00 | - |
| Operations-Travel | 500.00 | - |
| Operations-Meetings/Conference | 1,100.00 | - |
| Operations-Meals/Entertainment | 300.00 | 300.00 |
| Operations-Other Expense | 50.00 | 50.00 |
| Operations-Legal & Profes Svc | - | 750.00 |
| Total Operations | 2,350.00 | 1,100.00 |
| Totals | 84,050.00 | 69,300.00 |